Optivate

CONSOLIDATION CHEAT SHEET

Things to know before you consolidate

Straight answers to the questions practice leaders ask most.

What does fragmentation cost a practice?

There is no single national figure, so be wary of any that claims one. The cost shows up as re-entry time, reconciliation work, and claims that fail because information didn't carry forward. The five-patient audit in this paper lets you price your own handoffs with your own data.

Is one integrated platform better than separate best-of-breed systems?

It depends on what the handoffs cost. Separate systems can make sense when connecting them is cheap and reliable. Consolidation has real costs too: migration, retraining, and reliance on one vendor. The test is whether the recurring cost of the handoffs is greater than the one-time cost of removing them.

How does an integrated platform help with prior authorization?

When eligibility and authorization tracking sit in the same system as the schedule and chart, staff don't re-enter procedure and diagnosis details across systems. Optivate Practice Management includes eligibility verification and authorization tracking. Right now, 90% of practices surveyed say prior authorization requirements increased in the past year.

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Does AI documentation work better inside an integrated platform?

It can. A structured, diagnosis-linked note is most useful when the system that receives it also handles charges, claims, and quality reporting. In separate systems, someone still has to carry the AI-generated note across each handoff.

Where should a practice start?

Start with the five-patient audit. Trace each patient from scheduling to final payment, note every point where data was retyped or exported, and begin with the handoff that touches the most patients.

What should a practice ask before consolidating platforms?

1. Is there one patient record, or a synchronized copy?
2. Does a charge originate where care is documented?
3. When something is corrected once, does it change everywhere?
4. When a problem spans two modules, who owns the whole workflow?
5. Can one report cover scheduling, clinical, and financial data without exporting?

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Bring your answers to a conversation with an Optivate specialist.

Schedule a Demo

Built for ophthalmology, not adapted to it.